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**PetFix**  
northeast ohio

ANNUAL REPORT 2013

## With Walls and Wheels...



**IN 2012**, our board gathered and reflected on the success of our mobile unit. Day-in and day-out since 2006, the veterinary team trekked across northeast Ohio performing around 5,000 surgeries annually.

Those numbers are fantastic. And yet, we knew that the demand for high-quality, low-cost spay/neuter services was greater than one mobile unit can handle. Research was showing us that residents in large areas of eastern Cuyahoga County were underserved, and as a result, innocent dogs and cats are dying in shelters or struggling to live on their own.

It's a problem we can fix. You recognize that, too, and supported our \$500,000 public campaign to create a bricks and mortar clinic and continue operating the mobile unit. It's the support of our amazing donors and foundation grants that enabled us to open the doors to our Humane Alliance-model clinic in Euclid in July 2013, while keeping our mobile clinic on the road. Between both clinics, we performed 6,097 surgeries in 2013.

The work we do every day changes lives – not just for pets, but also for the pet owners. This was the case with Phillippe. Phillippe, a Chihuahua, was known throughout his Glenville neighborhood for being his owner's constant companion. Phillippe's owner turned down request after request to use him to breed, as she did not want him contributing to the pet overpopulation problem in northeast Ohio. She always wanted to neuter Phillippe but was never able to find accessible

## We Can Fix This!



or affordable means to do so, until she attended an ASPCA-sponsored wellness clinic hosted by the Cleveland City Kennel. At the event, she met with the PetFix staff and received a voucher to have Phillippe neutered. She was so excited for this opportunity that she brought Phillippe to be neutered the first day the stationary clinic was open for business! Your support makes stories like Phillippe's possible!

PetFix is committed to fixing the pet overpopulation problem in northeast Ohio. We are immensely grateful that you understand the link between making spay/neuter surgeries accessible and affordable to all and creating a region in which no animal dies or suffers on the street just for the lack of a home. Your continued support makes our lifesaving work possible.



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# The Year of Thinking Big: Mobile and Stationary Clinic Highlights



## Commemorative Bricks

In 2013, PetFix established a wall at the stationary clinic to honor or memorialize cherished loved ones – both people and pets! Bricks are available can be purchased for \$100 for the 4" x 8" size and \$250 for the 8" x 8" size. For more information – or to purchase a brick – contact Executive Director Meredith Barthelemy at 216.732.7040.

## PetSmart Charities Blitz Campaigns:

We spayed and neutered 437 dogs and cats throughout 2013 thanks to three PetSmart Charities blitz campaigns that reduced the cost of surgeries to \$20 for owners. In February, the mobile clinic took part in the **Beat the Heat** campaign and spayed 158 cats. In June, the mobile clinic followed up with the **Did You Know** campaign and spayed/neutered 54 puppies and kittens under 6 months of age. In August and September, the mobile and stationary clinics combined to spay/neuter 225 pitbull and pitbull mixes throughout Northeast Ohio with the **Primp Your Pit** campaign!

## ASPCA-Funded Canine Wellness Days:

With a generous grant from **The Kelvin & Eleanor Smith Foundation**, PetFix was able to spay/neuter 85 dogs living in the Glenville neighborhood for free, and will be doing the same for Slavic Village Canine Wellness Day attendees in 2014.

**Collinwood Cat Project:** The Euclid Beach Feral Cat Project was able to sponsor 65 domestic and free-roaming cats to be spayed/neutered and vaccinated at no cost to their owners and caregivers at the stationary clinic from July-December. The overwhelming success of this project helped to inspire **Friends of Animals** to donate an additional \$3,000 to the project for 2014.



## Mark your calendars!

**Sips for Snips:** Bring your dogs and join us for a wine and beer tasting event with live music on Sunday, June 22 from 2-5 pm at the Sun Valley Banquet & Party Center in Chagrin Falls. Complimentary canine massages, try out an agility course or teach your dog a new trick!

**No Balls Halloween Ball:** Our annual Halloween bash is back! Join us Saturday evening, October 11 at the Manor Centre in Euclid.

Join us as we raise essential funds to create a region in which pet overpopulation is a problem of the past and all cats and dogs are born wanted and loved.



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## 2013 PetFix PARTNERS

PetFix Partners are humane societies, rescues, and dog wardens who bring our mobile clinic into their service areas to help them reduce the number of cats and dogs needing their care. Partners schedule clinic days, register clients, collect fees and provide staff or volunteer support during intake and discharge. By collaborating with our Partners, we are able to do what we do best – provide top-notch surgeries at rock-bottom fees. And by reducing the number of animals needing shelter just because they don't have homes, we make it possible for the Partners to do what they do best – provide lifesaving rehabilitation, foster and adoption programs for sick, injured, and abused cats and dogs in need of second chances. We are honored to join with these fine organizations to provide a better life for companion animals in our region.

### Ashtabula County

Ashtabula County Animal Protective League  
Ashtabula Humane Society  
Kitten Care & Rescue

### Cuyahoga County

Cleveland Animal Protective League  
Cleveland Animal Protection League's  
Project CARE  
Cuyahoga County Animal Shelter

### Geauga County

Geauga County Dog Shelter and  
Warden's Office  
Geauga Humane Society's Rescue Village

### Lake County

Holy Cat Whiskers  
Lake Humane Society

### Lorain County

Friendship Animal Protective League

### Portage County

Portage County Animal Protective League  
Portage County Dog Warden

### Trumbull County

Weiner Brigade

## 2013 PetFix PROVIDERS

Because the PetFix mobile clinic moves from place to place, we rely on the PetFix stationary clinic in Euclid and the following private clinics to see our patients in the unlikely event of post-operative complications.

### Ashtabula County

Animal Emergency Clinic [Girard]  
Edgewood Veterinary Hospital [Ashtabula]

### Cuyahoga County

Gateway Animal Clinic [Cleveland]  
Great Lakes Veterinary Specialists  
[Warrensville Heights]  
Lyndhurst Animal Clinic [Lyndhurst]  
Rainbow Veterinary Clinic [Cleveland Heights]

### Geauga County

Animal Clinic of Chardon [Chardon]  
Middlefield Veterinary Clinic [Middlefield]  
Silvercreek Veterinary Clinic [Novelty]

### Lake County

Animal Emergency Clinic [Mentor]  
Animal Hospital, Inc. [Willoughby Hills]

### Portage/Summit County

Akron Veterinary Referral and Emergency  
Center [Akron]  
Memorial Animal Hospital [Kent]

### Trumbull County

Animal Emergency Clinic [Girard]  
Grand Valley Veterinary Hospital [Orwell]

Jennifer Roach, Esq.	PRESIDENT
Jill Dugovics, Esq.	VICE PRESIDENT
Denise Reynolds	SECRETARY
Laura Hay	TREASURER

Jim Lasher, Christie Lucco  
Linda Mitchell, DVM, Valerie Stefancin  
Alisa Taddeo, DVM  
Meredith Barthelemy EXECUTIVE DIRECTOR

### Retired from board service in 2013:

David Reddrop and Timy Sullivan. Timy founded PetFix and served as Board President for many years, and her hard work and vision, along with David's service as PetFix's Treasurer, have PetFix poised to strategically reduce the number of dogs and cats born to a level at which we as a community in Northeast Ohio can responsibly care for them.

## 2013 BOARD OF TRUSTEES



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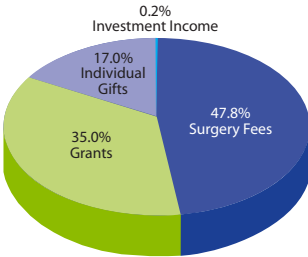
## 2013 PetFix STAFF

All PetFix surgeries are performed by registered veterinarians assisted by licensed veterinary technicians and experienced veterinary assistants, and they are supported by our mobile unit drivers and clinic manager. All are paid (part-time or full-time). Our team members are known for their dedication to the mission and for going the extra mile – treating each animal as if it were their own.

Jo Byron, DVM  
Heather Camburn, *Stationary Clinic Manager*  
Ron Carlton, *Mobile Coordinator/Driver*  
Tiffany Crosby, RVT  
Meg Geldhof, DVM/*Medical Director*  
Kayla Hamey, RVT  
Heidi Knoblich, DVM

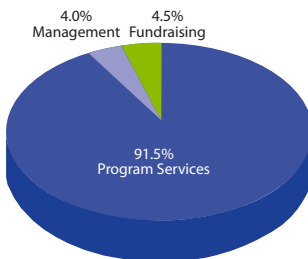
Jawanna Laughlin, *Kennel and Veterinary Assistant*  
Susan Mickovic, *Veterinary Assistant/Mobile Driver*  
Lorraine Podojil, *Veterinary Assistant/Mobile Driver*  
Kevin Roxbury, RVT  
Chris Schnitzer, RVT  
Alisa Taddeo, DVM  
Kathy Topham, DVM

## PetFix Northeast Ohio 2013 Financial Report



### Revenue

In 2013, surgery fees covered only 60% of the costs of keeping the PetFix mobile clinic on the road and the PetFix stationary clinic doors open. We raised the rest through donations and foundation grants. Without your support, we could not do this important work.



### Expenses

When you make a gift to PetFix, you can be confident that your money is going straight to providing the low-cost spay/neuter surgeries where they will do the most good. In 2013, 91 cents of every dollar spent went to program services.

### Revenue

Mobile Clinic Surgery Fees	\$232,612.70
Stationary Clinic Surgery Fees	\$79,387.80*
Grants	\$228,625.00
Individual Gifts	\$111,327.46
Investment Income	\$1,258.14
<b>Total Revenue</b>	<b>\$653,211.10</b>

\*Reflects the stationary clinic opening on July 17, 2013

### Expenses

Program Services	\$469,250.08
Management	\$20,403.35
Fundraising	\$23,270.27
<b>Total Expenses</b>	<b>\$512,923.71**</b>

\*\*Excludes depreciation expense of \$24,539.92

## 2013 Clinic Report

	2013	Total 2006 - 2013
Mobile Clinic Surgery Days	205	1483
Stationary Clinic Surgery Days*	77	77
Mobile Clinic Surgeries	4475	31181
Stationary Clinic Surgeries	1621	1621
Cat Neuters	1568	9097
Cat Spays	2029	11934
Dog Neuters	1316	6017
Dog Spays	1350	5921
Rabies Vaccinations	4854	26773

\*Stationary clinic opened July 17, 2013.

Capital Expenditures during 2013:  
**\$183,500.01**



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Bringing her experience as a program director of Pet Overpopulation Patrol in Raleigh, NC, Meredith Barthelemy joined PetFix in April, 2013, as its Executive Director. She hit the ground running and in her first year, she has been a part of significant milestones in PetFix's history:

- 30,000 spay/neuter surgeries performed
- Stationary clinic opens – serving residents of the eastern areas of Cuyahoga County
- Major fundraising events, including the “No Balls Halloween Ball” held on October 19
- Hiring of veterinary staff for the stationary clinic
- Achievement of reaching the “We Can Fix This” campaign goal of \$500,000
- Awarding of significant grant monies to develop the stationary clinic to provide special clinic days with subsidized spay/neuter surgeries (mobile and stationary), and implement community-wide free vaccine and subsidized spay neuter events serving over 1,200 attendees
- Getting our ASPCA-funded transport vehicle on the road to transport animals to and from the stationary clinic



## Spotlight on...

### Mobile Clinic

- Performed 4,553 surgeries in 2013
- Reached 30,000 surgery milestone after six years on the road
- Covered 20,000 miles in 208 surgery days during the year
- Dr. Jo Byron, DVM performs 10,000th surgery
- Maintenance of the 7-year-old van included a new generator, ignition module, brake lines, and fuel tank.
- Kevin Roxbury, RVT, participated in his 10,000th surgery
- Chris Schnitzer, RVT, assisted in more than 12,500 surgeries
- Susan Mickovic, veterinary assistant/driver, assisted in more than 20,000 surgeries

### Stationary Clinic

- Opened its doors at 885 E. 222nd Street, Euclid on July 17
- Open house held August 18
- Transport van equipped and ready to roll – makes first run on September 9
- Staff completes Humane Alliance training in Asheville, NC
- 1,000th surgery performed after less than three months in operation
- Pimp Your Pit event sponsored by PetSmart Charities results in 112 surgeries of pit bulls and pit bull mixes





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# Thank You to Our Wonderful 2013 PetFix Donors

## \$50,000 and over

Petsmart Charities  
PETCO Foundation

## \$20,000 - \$49,999

Kenneth A. Scott Charitable Trust  
General Fund

## \$10,000 - \$19,999

The Kelvin & Eleanor Smith Foundation

## \$5,000 - \$9,999

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Marc Glassman Inc.  
Jennifer & Timothy Rouch  
Timy & Ed Sullivan  
Jean Taber

## \$2,000 - \$4,999

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Bernice Barbour Foundation, Inc  
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Foundation  
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Susan Graham  
Cory & Rita Maher  
Ohio Pet Fund  
Kim Sherwin  
Tad & Nancy Sullivan

## \$1,000 - \$1,999

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Family Foundation  
KeyBank Foundation  
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Rainbow Veterinary Clinic  
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Karen Smith  
Valerie Stefancin  
Thompson Hine LLP  
Heidi Wormser

## \$500 - \$999

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Patrick St. John  
Amy Wainright

## \$100 - \$249

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### For Lola and Mac

Christa McHale

### In Memory of Granddad

Charlie Barthelemy

### In Honor of Timmy Sullivan

The Kelvin & Eleanor Smith Foundation  
John & Sally Schulze

### In Memory of Faye Ryland

Cloyce Ryland

### In Honor of Dr. Alisa Taddeo

Patrick St. John

### In Honor of Mr. and Mrs. Charles D. Weller

Pysht Fund

All information is correct to the best of our knowledge. Please inform us of any errors or omissions.



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