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PetFix
northeast ohio

Annual Report 2012

The year of thinking

BIG

We Can Fix This!
Ask me how.
www.petfixnortheastohio.org

We Can Fix This! That was the PetFix rallying cry in 2012, and you, our generous donors, embraced it with enthusiasm.

AS THE YEAR BEGAN, our Board faced the sobering realization that, although we had performed a whopping 21,913 surgeries in our six years on the road, that wasn't anywhere near enough to achieve our goal of preventing innocent dogs and cats from dying in shelters or struggling to survive on their own. Knowing that you share our passion for prevention and confident that you would support our efforts to do MORE, the Board made the bold decision to launch a \$500,000 campaign to keep the mobile clinic running at capacity while adding a bricks and mortar clinic designed to triple our capacity and bring our top-notch services to currently underserved areas in and around the City of Cleveland. We even envisioned a transport van to carry animals right from their neighborhoods to the clinic and safely home again. Fortunately, we didn't have to figure everything out on our own. Instead, we were able to turn for guidance to our 2012 PetFix Hero, Humane Alliance [Humanealliance.org] whose National Spay Neuter Response Team [NSNRT] has mentored more than 110 high-volume clinic launches across the country.

After weeks of demographic research, we decided to locate the new clinic right off the freeway in Euclid for easy access to the City of Cleveland, the inner ring suburbs and the I-90 corridor out to Ashtabula County. We found an ideal building at 885 E. 222nd Street and began

negotiations for its purchase. In July, we began reaching out to you for major gifts to make this ambitious dream a reality. By the time we were able to take possession of the building in the fall, you had provided us with the funds needed to pay for it – and more. A public campaign, launched in November, brought us close to our \$500,000 goal with only the receipt of one verbal commitment needed to take us over the top. We received that gift after the first of the year and declared the *We Can Fix This* Campaign a rousing success. We are on track for a June opening.

Meanwhile, the mobile clinic kept chugging along, bringing our low-cost, high-quality surgeries to 4,793 cats and dogs on 213 clinic days in cooperation with 15 PetFix Partner organizations in 7 counties. That number would have been even higher, but the Board decided that, after 80,000 miles, it was time to send our sturdy little clinic back to the manufacturer for a check-up and a few minor repairs.

Your understanding of the essential link between making spay/neuter surgeries accessible to all and creating a region in which no animal dies or suffers on the street just for lack of a home makes our lifesaving work possible. We are honored to do it on your behalf.





[Click to donate.](#)

We Can Fix This Campaign

MAJOR CONTRIBUTORS

We are extremely grateful to these generous donors whose extraordinary gifts paved the way for the 2013 opening of the new stationary clinic while keeping the mobile clinic on the road throughout 2012.

PetSmart Charities**

The Kenneth A. Scott Charitable Trust

The Petco Foundation*

ASPCA

Linda Betzer *in memory of her wife Candace Prebil*

Louise & Paul Foster

Timy & Ed Sullivan

Jean Taber *in memory of Mabel, in honor of Euki*

Jennifer & Tim Roach *in memory of Scooter*

Kim Sherwin

Kathy Armstrong

Claudia & Eric Bacon

Anne & Tom Hilbert

Robert S. Morrison Foundation

Ryan Newman Foundation

Lynne & David Reddrop

Shawn Russell & Mark Belasic *in memory of Sylvester*

Triple T Foundation

Valley Save-a-Pet

Bernice Barbour Foundation, Inc.

Michael Devlin

Katy & Eric Franz

Richard C. Graham Family Charitable Foundation

Peter H. Hoyt

Elsie C. Lutman

Sue McGinness

Ohio Pet Fund

Carol & William Prior

Sandy & Mitch Sheehan

Anonymous

Connie & Tom Barrett

Margaret Bayless & Bill Schwing

Mary Bittance

LeAnn Davis

Jill Dugovics

Mary Beth & Dan Fox

Harvard Steel Sales Ltd.

Anna & George Hlavacs

Sarah & Jeff Kirk

Christie Lucco

Frank Lucco

Shelly M. MacDonald

Michelle & Ted McQuade

The Pysht Fund

George Schneider

Jane & David Stiefvater

The Helen F Stolier & Louis Stolier Family Foundation

Nancy & Glen Warner

Heidi Wormser

*Campaign gifts were received in early 2013

2012 PetFix HERO MARIANNE LUFT



Having determined

early in the year that we would launch a campaign to open a Humane Alliance model stationary clinic, it was only fitting that we name Humane Alliance and their National Spay/Neuter Response Team [NSNRT] as our 2012 PetFix Hero. On June 28th, we welcomed Humane Alliance Assistant Director Marianne Luft who inspired us with the story of the Humane Alliance clinic in Asheville, NC [23,000 surgeries a year] and NSNRT [mentoring more than 110 clinics nationwide that are performing more than 750,000 surgeries a year]. Marianne's speech was the perfect prelude to our formal announcement of the *We Can Fix This* campaign. You can see the inspiring Humane Alliance video and read more about this game-changing organization at humanealliance.org.





[Click to donate.](#)

The Year of Thinking Big

MOBILE CLINIC HIGHLIGHTS

Fix for Six & Beat the Heat – On February 25th, in the midst of a raging blizzard, the PetFix medical team joined with volunteers from the Rainbow Veterinary Clinic to alter 70 cats for just \$6 each. This special promotion was followed, throughout the month of March, with a half-price **Beat the Heat** promotion for cats at all PetFix clinics. In all, 428 cats were sterilized through these special promotions made possible by your generous 2011 year-end contributions.

Ashtabula Cats – In June, we reported to **PetSmart Charities®** that we had altered 3,587 cats in Ashtabula County between March 2010 and June 2012 with their generous 2 year grant in support of the *Ashtabula Cats Project*. These results exceeded expectations by more than 20 percent. This very successful project was carried out in cooperation with the Ashtabula APL, Ashtabula Humane Society and Kitten Care & Rescue.

Trumbull and Portage County Cats – A generous grant from the **Ohio Pet Fund** covering the gap between fees charged and actual surgery costs enabled us to alter 270 cats in Portage and Trumbull counties in cooperation with the Portage County APL, Portage County Dog Warden, and The Weiner Brigade rescue in Bristolville. This important grant helped us reach out and establish relationships in two previously underserved counties.

Primp Your Pit – During the month of August, we were able to offer \$20 surgeries for 72 pit bulls and pit mixes through a national promotion supported by **PetSmart Charities**. PetSmart Charities "blitz grants" are designed to reach populations of animals that end up in shelters in disproportionate numbers. On August 12, PetFix partnered with the Cleveland APL to alter 37 pit bulls and pit mixes. An additional 19 surgeries were performed during a second special *Primp Your Pit Day* in cooperation with the Ashtabula APL. The final 16 surgeries were performed on regularly scheduled clinic days in Geauga, Lake, and Portage Counties. This event will be repeated this coming August, again with the support of PetSmart Charities.



Mark Your Calendar

HALLOWEEN NO BALLS ^ BALL

Saturday, October 19, 2013
The Cleveland Skating Club

Are you spooked by the number of cats and dogs ending up in shelters or struggling to survive on their own? **So are we!**

Join us as we raise essential funds to create a region in which all cats and dogs have loving families to protect them from ghosts and goblins.

Stay tuned for details.





[Click to donate.](#)

2012 PetFix Partners

PetFix Partners are humane societies, rescues and dog wardens who bring our clinic into their service areas to help them reduce the number of cats and dogs needing their care. Partners schedule clinic days, register clients, collect fees and provide staff or volunteer support during intake and discharge. By collaborating with our Partners, we are able to do what we do best – provide top-notch surgeries at rock-bottom fees. And by reducing the number of animals needing shelter just because they don't have homes, we make it possible for the Partners to do what they do best – provide lifesaving rehabilitation, foster and adoption programs for sick, injured, and abused cats and dogs in need of second chances. We are honored to join with these fine organizations to provide a better life for companion animals in our region.

Ashtabula County

Ashtabula County Animal Protective League
Ashtabula Humane Society
Kitten Care & Rescue

Cuyahoga County

Cleveland Animal Protective League
Cuyahoga County Animal Shelter [Dog Warden]
South Euclid Humane Society

Geauga County

Geauga County Dog Shelter and
Warden's Office
Geauga Humane Society's Rescue Village

Lake County

Holy Cat Whiskers
Lake Humane Society

Lorain County

Friendship Animal Protective League

Portage County

Portage County Animal Protective League
Portage County Dog Warden

Trumbull County

Weiner Brigade

2012 PetFix Providers

Because the PetFix mobile clinic moves from place to place, we rely on the following private clinics to see our patients in the unlikely event of post-operative complications.

Ashtabula County

Animal Emergency Clinic [Girard]
Austinburg Veterinary [Austinburg]
Edgewood Veterinary Hospital [Ashtabula]

Cuyahoga County

Gateway Animal Clinic [Cleveland]
Great Lakes Veterinary Specialists [Bedford]
Lyndhurst Animal Clinic [Lyndhurst]
Rainbow Veterinary Clinic [Cleveland Heights]

Geauga County

Animal Clinic of Chardon [Chardon]
Middlefield Veterinary Clinic [Middlefield]
Silvercreek Veterinary Clinic [Novelty]

Lake County

Animal Emergency Clinic [Mentor]
Animal Hospital, Inc. [Willoughby Hills]

Portage County

Akron Veterinary Referral and Emergency
Center [Akron]
Memorial Animal Hospital [Kent]

Trumbull County

Animal Emergency Clinic [Girard]
Grand Valley Veterinary Hospital [Orwell]

Christie Lucco	PRESIDENT
Denise Reynolds	VICE PRESIDENT
Carol Peter	SECRETARY
David Reddop	TREASURER

Jill Dugovics, Esq.
Sue McGinness
Linda Mitchell, DVM
Jennifer Roach, Esq.
Timotha Sullivan, *Founder*
Alisa Taddeo, DVM
Ex Officio: Kate Theobald,
Program Coordinator

Board Advisor: Todd Hicks

2012 Board of Trustees



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2012 Clinic Staff

PetFix surgeries are performed by registered veterinarians assisted by licensed veterinary technicians and experienced veterinary assistants, who also drive the vehicle. All are paid and part-time. They are our only paid employees. Our medical team members have been with us for an average of more than 6 years. They are known for going the extra mile and treating each animal as if it were their own.

Kate Theobald, *Program Coordinator*
Sandra Andrulis, DVM
Jo Byron, DVM
Gabrielle DeVere, DVM
Alisa Taddeo, DVM
Kathy Topham, DVM
Kevin Roxbury, RVT
Chris Schnitzer, RVT*
Ron Carlton, *Head Veterinary Assistant/Driver*
Susan Mickovic, *Veterinary Assistant/Driver**
Lorraine Podojil, *Veterinary Assistant/Driver*

*Members of the PetFix 10,000 Surgeries Club as of 12.31.12

PetFix Northeast Ohio 2012 Financial Report

Revenue

Fees	221,817.00
Grants	118,390.00
Individual Gifts	211,597.06
Investment Income	273.23
Total Revenue	\$552,077.29 *

*Includes funds raised in 2012 to be expended in 2013 for the opening of the new clinic.

Expenses

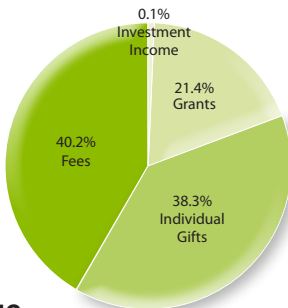
Program Services	294,663.04
Management	6,993.08
Fundraising	13,426.46
Total Expenses	\$315,082.58 **

**Excludes depreciation expense of \$5,985.69

2012 Clinic Report

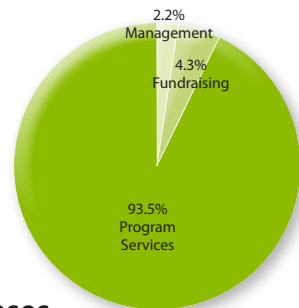
	2012	Total 1/06 - 12/12
Surgery Days	213	1,278
Surgeries	4,793	26,706
Cat Neuters	1,219	7,529
Cat Spays	1,619	9,905
Dog Neuters	1,021	4,701
Dog Spays	934	4,571
Rabies Vaccinations	3,983	21,919

Capital Expenditures during 2012: **\$143,993.89**



Revenue

In 2012, surgery fees covered only 70% of the costs of keeping the PetFix clinic on the road. We raised the rest through donations and foundation grants. Without your support, we could not do this important work.



Expenses

When you make a gift to PetFix, you can be confident that your money is going straight to providing low-cost spay/neuter surgeries where they will do the most good. In 2012, 93 cents of every dollar spent went to program services



[Click to donate.](#)

Thank You to Our Amazing 2012 PetFix Donors

\$50,000 and over

The Kenneth A. Scott Charitable Trust

\$20,000 - \$49,999

ASPCA
Linda Betzer
Louise & Paul Foster
Timy & Ed Sullivan
Jean Taber

\$10,000 - \$19,999

PetSmart Charities
Jennifer & Tim Roach
Kim Sherwin

\$5,000 - \$9,999

Kathy Armstrong
Eric & Claudia Bacon
Tom & Anne Hilbert
Robert S. Morrison Foundation
Ryan Newman Foundation
David & Lynne Reddrop
Shawn Russell & Mark Belasic
Triple T Foundation
Valley Save-a-Pet

\$2,000 - \$4,999

Bernice Barbour Foundation, Inc.
Michael Devlin
Katy & Eric Franz
Richard C. Graham Family
Charitable Foundation
Peter Hoyt
Elsie Lutman
Sue McGinness
Ohio Pet Fund
Carol & William Prior
Mitch & Sandy Shaheen

\$1,000 - \$1,999

Anonymous
Connie & Tom Barrett
Margaret Bayless & Bill Schwing
Mary Bittance
Jill Dugovics
Mary Beth & Dan Fox
Harvard Steel Sales Ltd.
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Sarah & Jeff Kirk
Christie Lucco
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Michelle & Ted McQuade
Pysht Fund
George Schneider
Jane & Robert Stiefvater
The Helen F. Stotier & Louis Stotler
Family Foundation
Nancy & Glen Warner
Heidi Wormser

\$500 - \$999

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Virgie & Ted Carrol
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Doris & Matt Gobec
Dolly & George Gundersen
Valerie Katz
Karin Kuta
Kara Vlach & Jim Lasher
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Tiffany & Neil Mentzer
Carol & Steve Peter/Cold Nose
Companions LLC
Rainbow Veterinary Clinic

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Denise Reynolds
Diann & William Rucki
SAFE, Inc.
Jaymie Shanker
Karen Smith
Greg & Joyce Studen
Alisa Taddeo, DVM
Bert Troughton

\$250 - \$499

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Jane & Wink Baldwin
Emma Bembridge
Joanne Blazek
Gene & Marion Faubel
Elisabeth Gevelber
Rosemary Griffee
Elizabeth & John Jarvey
Robert Lewis
Ann & Mark Lucco
Susan Speer
Valerie & Jerry Stefancin
Amy Wainright
Mike Wall
Marcia & David White

\$100 - \$249

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Barb & Steve Corkran
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Margo Davitt
Linda & Brad Demsey
Sheila Epp
Chris Falzini
GoodSearch
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Premier Custom Builders
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Diana Rezaee
Vanessa & Joseph Rogal
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Cloyce Ryland
Amy Saccetta
Patricia Schmid
Stan & Karen Schneider
Jack & Patricia Schulman
John & Sally Schulze
Shaker Animal Clinic
Renee Slattery
Monica Smolka
Betsy & Tyler Somersfield
Mary St. Cyr
Melanie & Denny Sullivan
Myrtle Taylor

Kate & Stan Theobald
Liz & Carl Tippitt
Josephine Weber
Cathleen White

Up to \$100

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Anonymous
Jeannie Antonacci
Denice Baldanza
Rory Beck
Bonnie Bennett
Elise & Larry Bennett
Kim & Christopher Berger
Sharon Bittner
Shirley Blau
Mary Bohn
Nancy Bredemeier
Sandra & Neil Burditt
Connie & Davis Caldwell
Virginia Cestaro
Peg Chandler
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Bob Fay
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Rosemarie Foord
Maureen Foster
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Naomi Patterson
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Dr. Cassie Pleski
Carol Poh
Sandra Post
Karen Powell
Sandra Prebil
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Patsy Sprinkle
Lily, Brendan & Zuinn Taggart
Yvonne Tetzlaff
Adrienne Thomas
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Jim & Kathy Watterson
Sharon & Robert Wollen
Aubry & Bailey Zinella

Memorial/Honorary On Behalf of All Homeless Animals

Renee Slattery
In Memory of all who have
needlessly lost their lives

Jack McMillan
In Honor of Amanda Barren
Katrina Haas

In Honor of Barb Corkran
Greg Corkran
Elisabeth Gevelber

In Memory of Missy Jahn
Anonymous
In Memory of Mabel
and in Honor of Euki

Jean Taber
In Honor of Maddie
Karen Smith

Valerie & Jerry Stefancin
In Honor of Sue McGinness
Sondra and Thomas Cristal

In Honor of Susan Mickovic
Lily, Brendan & Zuinn Taggart
Aubry & Bailey Zinella

On Behalf of Ohio
Angela Gotch
In Memory of Ollie

Sandra and Elliot Philipson
In Memory of Curt Perkins
Alisa Taddeo, DVM

In Memory of her wife, Candace Prebil
Linda Betzer
In Honor of Jennifer Roach

Karen Smith
In Memory of Sassy, Kyleigh & Apollo
Melissa Snyder

In Memory of Scooter
Jennifer & Tim Roach
In Memory of Jake Speer

Susan Speer
In Memory of Sylvester
Shawn Russell & Mark Belasic

In Honor of Alisa Taddeo
Wendy Sechrist
In Honor of Betsy Traben

Dr. Barbara Benander
In Honor of Shadow Vlach
Kara & Jim Lasher

In Memory of Zeke
Kathy Disien

Corporate Matching Gifts

GE Foundation
KeyBank Foundation
Lubrizol Foundation
Saint-Gobain Corp. Foundation
Stanley Black & Decker Foundation

All information is correct to the best of our knowledge. Please inform us of any errors or omissions.

PetFix
northeast ohio

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